

**ISA REGIONAL TRAINING—HONOLULU, HI  
MARCH 14-15, 2008**

# Agenda

**FRIDAY, MARCH 14  
TRAINING DAY 1**

8:00 – 9:00 a.m.	Registration
9:00 – 9:10 a.m.	Welcome
9:10 – 9:45 a.m.	Cheri Tree & Kecia Wimmer: <i>Intro to Champion Fast Start System</i>
9:45 – 10:00 a.m.	Distribution of Champion Fast Start System
10:00 – 10:15 a.m.	Kecia Wimmer—Intro Section: <i>Welcome</i>
10:15 – 10:45 a.m.	Kallen Marques—Section 1: <i>Getting Started</i>
10:45 – 11:45 p.m.	Kecia Wimmer—Section 2: <i>Launching Your Business</i>
11:45 – 12:45 p.m.	Lunch Break
12:45 – 1:15 p.m.	Tom Watson—Section 3: <i>See the People</i>
1:15 – 1:45 p.m.	Yancey Branscome—Section 3: <i>Tell the Story</i>
1:45 – 2:15 p.m.	Sonnie Kalamau—Section 3: <i>Build for Events</i>
2:15 – 2:45 p.m.	Lehua Kinilau & Manny Cano—Section 3: <i>Follow Up / Close the Sale</i>
2:45 – 3:00 p.m.	Connie Croshaw— <i>Overcoming Limiting Beliefs</i>
3:00 – 3:15 p.m.	Break
3:15 – 3:45 p.m.	Tevita Mailei—Section 4: <i>Plug In / Personally Produce</i>
3:45 – 4:15 p.m.	Vanessa Otero—Section 4: <i>Pick a Project / Power Hour</i>
4:15 – 4:45 p.m.	Brent Ragan—Section 4: <i>Get Promoted / Pay it Forward</i>
4:45 – 5:15 p.m.	Charles Hosea— <i>Building &amp; Strengthening our Community</i>
5:30 – 6:30 p.m.	Break

**FRIDAY EVENING, MARCH 14  
AWARDS BANQUET**

6:30 – 7:30 p.m.	Cocktail Reception
7:00 – 11:00 p.m.	TEAM 24/7 Dinner & Awards Banquet



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**KNOWLEDGE • POWER • FREEDOM**

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**SATURDAY, MARCH 15  
TRAINING DAY 2**

7:00 – 8:00 a.m.	Registration
8:00 – 8:05 a.m.	Welcome
8:05 – 9:35 a.m.	Eric Lofholm— <i>Becoming a Sales Champion</i>
9:40 – 11:00 p.m.	Cheri Tree— <i>STAR Sales System / Personality Selling</i>
11:00 – 11:15 p.m.	Break
11:15 – 1:15 p.m.	Jim Piccolo, CEO, Nouveau Riche— <i>Live an EXTRA-ordinary LIFE!</i>
1:15 – 1:45 p.m.	Cheri Tree— <i>Next Steps to Accelerating the Champion Within</i>
1:45 – 3:00 p.m.	Lunch and Networking


**MONDAY, MARCH 17  
ST. PATRICK'S DAY: 'SHOW ME THE GREEN \$\$' Q&A BONUS SESSION**

6:00 – 7:00 p.m.	Registration
7:00 – 9:00 p.m.	Q&A Bonus Session— <i>Show Me the Green \$\$!!</i>


**NOUVEAU RICHE**
**LOCATION:**

Catholic Charities Hawaii, New Campus Community Hall (Makiki)  
1822 Keeaumoku St. (free parking)  
Honolulu, HI 96822

